

## Muhammad Yasir Khan

CONTACT INFORMATION	4700 Wesley W. Posvar Hall 230 South Bouquet Street Pittsburgh, PA 15260	<i>E-mail:</i> <a href="mailto:yasir.khan@pitt.edu">yasir.khan@pitt.edu</a> <i>Phone:</i> (510) 458 7546 <i>website:</i> <a href="http://www.yasirkhan.org">www.yasirkhan.org</a>
EMPLOYMENT	ASSISTANT PROFESSOR Department of Economics, University of Pittsburgh	2021 -
EDUCATION	UNIVERSITY OF CALIFORNIA, BERKELEY - HAAS SCHOOL OF BUSINESS Ph.D in Business and Public Policy	2015 - 2021
	COLUMBIA UNIVERSITY Masters in Public Administration	2008 - 2009
	NATIONAL UNIVERSITY OF SINGAPORE Masters in Public Policy	2007 - 2008
	LAHORE UNIVERSITY OF MANAGEMENT SCIENCES (LUMS) B.Sc. (honors) in Economics	2003 - 2007
PUBLICATIONS	<b>“Data and Policy Decisions: Experimental Evidence from Pakistan”</b> , with Michael Callen, Saad Gulzar, Ali Hasanain and Arman Rezaee, <i>Journal of Development Economics</i> (2020)	
WORKING PAPERS	<b>“Using Preference Parameter Estimates to Optimize Public Sector Wage Contracts: A Field Study in Pakistan”</b> , with James Andreoni, Michael Callen, Karrar Hussain and Charles Sprenger, NBER Working Paper No. 22019 <i>Revise &amp; Resubmit at The Journal of European Economic Association</i>	
	<b>““Good Politicians”: Experimental Evidence on Motivations for Political Candidacy and Government Performance”</b> , with Saad Gulzar, <i>Revise &amp; Resubmit at The Review of Economic Studies</i>	
	<b>“No bulls: Experimental Evidence on the Impact of Veterinarian Ratings in Pakistan</b> , with Arman Rezaee and Ali Hasanain, Working Paper <i>Revise &amp; Resubmit at The Journal of Development Economics</i>	
	<b>“Mission Motivation and Public Sector Performance: Experimental Evidence from Pakistan”</b>	
	<b>“Norms, Beliefs, and Networks: Descriptive Findings on Women’s Political Participation in Pakistan”</b> , with Saad Gulzar and Luke Sonnet	
	<b>“The Political Economy of Public Employee Absence: Experimental Evidence from Pakistan</b> , with Michael Callen, Ali Hasanain and Saad Gulzar, NBER Working Paper No. 22340	
	<b>“Personalities and Public Sector Performance: Experimental Evidence from Pakistan</b> , with Arman Rezaee, Michael Callen, Ali Hasanain, and Saad Gulzar, NBER Working Paper No. 21180	
WORK IN PROGRESS	<b>“Social Spillovers and the Gender Gap in Political Participation in Pakistan”</b> , with Saad Gulzar, and Luke Sonnet (baseline completed) <b>“Barriers to Political Entry: Experimental Evidence from Pakistan”</b> , with Saad Gulzar	
FELLOWSHIPS AND GRANTS	International Growth Centre (£44,000)	2021
	IRLE Fellowship (\$15,000), Sasakawa Fellowship (\$50,000) & Oliver Williamson Fund (\$4,000)	2020
	CEGA Development Economics Grant (\$15,000) & Weiss Family Fund (\$15,800)	2019
	International Growth Centre (£20,000) & Institute for Business Innovation (\$10,000)	2018

	International Growth Centre (£15,272) & JPAL Governance Initiative (\$94,796)	2018
	International Growth Centre Grant (£66,000) & JPAL Governance Initiative (\$ 73,000)	2015
	Agricultural Technology and Adoption Initiative (\$ 50,000)	2014
	International Growth Centre (£10,000)	2012
	International Growth Centre (£50,000)	2011
CONFERENCES AND SEMINARS	CSAE Conference on Economic Development in Africa, MWIEDC, SIOE, ECBE	2021
	NEUDC, Field Days, PacDev, Institutions and Innovations	2020
	Empirical Management Conference, Norms and Behavior Change conference	2019
PROFESSIONAL REFEREE SERVICE	Journal of European Economic Association, Management Science, Economic Development and Cultural Change, Journal of Politics, Quarterly Journal of Political Science, Economica, National Science Foundation	
TEACHING EXPERIENCE	Graduate Student Instructor, <i>Economics for Business Decisions (Microeconomics)</i> , MBA Core	2019
	Graduate Student Instructor, <i>Ethics and Responsible Leadership</i> , MBA Core	2018
PRE-PH.D. WORK EXPERIENCE	INTERNATIONAL GROWTH CENTRE (IGC) Country Economist	2011 - 2015
	AGA KHAN FOUNDATION Research Officer	2010 - 2011
OTHER	Languages: English (fluent), Pashto (native), Urdu (fluent) Nationality: Pakistani	

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